

# Benchmarking

Recognize benchmarking as a tool with helps improve performance in an organization. Learn to determine the appropriate type of benchmarking for your organization and understand the steps involved with a benchmarking effort.



## Course Specifications

### CPE Credits

8

### Training Format

Virtual-Live

### Preparation

None

### Modules

5



## Course Objectives

Government agencies at the federal, state, city, and county levels continue to focus on improving efficiency and effectiveness for a transparent government. Benchmarking is the process that enables a clear comparison of a variety of variables (cost, performance, time, quality, required resources) for the same function across different departments within the same agency. Comparisons to other agencies as well as government and non-government comparisons are made

- **Selecting The Right Benchmark**
- **Benchmark Analysis**

**Identify** the right benchmarks to use in measurement-resistant government settings

**Pinpoint** specific areas where performance can be improved – what is really driving performance?

- **Reporting And Comparing**
- **Clarify**

**Identify** how you compare with key benchmarks – and report progress

**Identify** the importance of having a clear desired outcome for your benchmarking effort

INTENDED FOR

Leaders, key stakeholders, and project teams

Utilize performance benchmarking to drive improvements in government.



## Agenda

### ■ MODULE 1

#### Introduction to Benchmarking and Best Practices

- Recognize where to use benchmarking as a tool with help improve performance in organization
- Determine the appropriate type of benchmarking for your organization: Practices vs Performance Benchmarking
- Understand the steps involved with a benchmarking effort
- The importance of having a clear desired outcome for your benchmarking effort

### ■ MODULE 2

#### Strategy and Planning

- Identify key areas of focus and performance indicators and definitions
- Identify data sources and data collection templates and procedures
- Develop project schedule
- Develop communication plan

### ■ MODULE 3

#### Data Collection and Reporting

- Collect data for internal performance baseline
- Gather data from external benchmarking sources or organizations
- Validate and verify data and results  
Develop reports

### ■ MODULE 4

#### Analysis

- Analyze performance gap
- Research high performing organizations for best practices
- Develop best practice analysis and recommendations report
- Obtain management approval for recommendations

### ■ MODULE 5

#### Implementation

- Evaluate program activities based on strategic objectives
- Initiate formal projects for implementation



## Get Certified

### Certified Government Performance Manager (CGPM) Program

The Performance Institute's Certified Government Performance Manager (CGPM) program **provides the skills and tools needed to make you a lead performance management resource for your organization.** Candidates for our standard certificate sit for a brief examination. Candidates for our advanced certificate complete a capstone project—a real-world project from your agency that you can use to apply concepts, **knowledge and skills from your courses and receive expert feedback from a staff member of The Performance Institute.**

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\* Payment by company check, credit card or SF-182 must be received for all mail registrations no later than 5 business days PRIOR to course date.



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